Improve the pitch of your documentary project
And find a co-producer on our network of European regional film funds
**WHY?**

Mastering the art of pitching, that is to say to be able to present concisely one’s documentary project in a convincing way before a panel of European commissioning editors, is the first but not the only condition to launch a European co-production.

The aim of Docu Regio is not only to organise a training session for European regional producers but also to create a network of twelve European regions already funding documentary production and ready to promote co-productions among themselves.

**WHO?**

Docu Regio is aimed at documentary producers from European regions which are partners of Docu Regio: Austria, Belgium, Italy, Germany, Denmark, Ireland, France, Sweden, and United Kingdom (see list on the back page).

The project must be a documentary film with a European dimension. It must be in a development stage and suitable for a European co-production.

The project must be meant for a television or a cinema exhibition.

The seminar language is English. So a decent level of English is necessary to take part in this seminar.

**YES OR NO?**

The submission deadline is April 6, 2009.

Thirteen projects (one per film fund) will be chosen and announced by April 20, 2009.

Applicant will be notified of her/his selection by letter. Once selected, the producer should be present at the two sessions. The travels of the selected producer will be organised by CRRAV.

For submissions and more detailed information, the applicant must contact her/his regional correspondent (see list on the back page).
WHEN?

Docu Regio is held in three separate parts, from June to October 2009:

**>> 8-9-10 June 2009**  
**Hamburg (Germany)**

The aim of the first session is to work on the projects that have been selected, to improve them by setting targets and to start the rewriting (2 pages).

Case studies will support the process of project development.

The work is done under the leadership of three tutors managed by Cecilia LIDIN, director of EDN (European Documentary Network, Copenhagen)

**>> From mid-June to October**  
**Development of the project**

Between the two sessions, the producers communicate with the tutors by e-mail so as to monitor the progress of their projects.

**>> 12-13-14**  
**October 2009**  
**in Lille / Tourcoing**  
**(France)**

At this stage, the projects have been re-written and presented in two pages. A catalogue of the projects will have been made and sent to the commissioning editors.

The aim of the second session is to acquire pitching techniques, in plenary sessions and in small groups. Attention will be focused on posture and gesture. Joining the tutoring team in session two, Silbyle KURZ, Pitching Expert, will supervise the preliminary work before the pitch.

The final pitch will take place in the auditorium of Le Fresnay before twelve commissioning editors coming from the major European broadcasters involved in documentary production.